

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Vadlapudi	Suneeta	Vadlapudi Suneeta
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
12 Jun 1980	Married	7912	15 Feb 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Vadlapudi	Raghupati	Vadlapudi Raghupati
DOB Spouse	Anniversary Date		
12 Jan 1975	12 Mar 2008		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Off site meeting
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in		No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale closed for flat No flat No A 1001	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale closed for flat No flat No A 1001		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Home maker	Other			Habsiguda

Communication Details

Communication Details

Address		Code		Primary Mobile Number				Email	
Work Phone Number		Home Phone Number		Alt mobile Number				Other	

SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1		Flat No E 112, Gulmohar Gardens Phase I, Mallapur			Hyderabad	TG	ind	500078	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9391007267	Yes

SNo	Email Type	Email Address	Primary
1	Personal	vadlapudiraghu@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement			
Self Use					Family			3 BHK - Flat			
Projects Visited			Projects Liked		Projects Interested			Discount Expected			
Discount Offered			Queries		Special Requirements			Home Town			
Other Information			Decision Makers								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights					15 Feb 2021		NO	Yes	NO	NO

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		15 Feb 2021	Other	16 Feb 2021	09:30:00	Other	Yes
Anand Kumar Netha	Phone	19 Feb 2021	Other	19 Mar 2021	09:30:00	To fix an appointment with manager.	Yes
Anand Kumar Netha	Phone	23 Mar 2021	Other	15 Apr 2021	09:30:00	Other	Yes
Anand Kumar Netha	Phone	17 Apr 2021	Other	15 May 2021	09:30:00	Other	Yes
Anand Kumar Netha	Phone	14 May 2021	Met Customer at site	14 May 2021	09:30:00	Call back customer for arranging site visits	Yes
Anand Kumar Netha	Phone	14 May 2021	Met Customer at site	29 May 2021	09:30:00	Site visit with his family members.	Yes
Anand Kumar Netha	Phone	31 May 2021	Met Customer at site	12 Jun 2021	09:30:00	Site visit with his family members.	Yes
Anand Kumar Netha	Phone	12 Jun 2021	Met Customer at site	27 Jun 2021	09:30:00	Site visit with his family members.	Yes

*** The End ***