

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Kolla	Ravindranath Tagore	Kolla Ravindranath Tagore
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
31 Dec 1975	Married	8099	28 Feb 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	kolla	Lavanya	kolla Lavanya
DOB Spouse	Anniversary Date		
12 Jul 1985			

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer Booked flat no A 1002	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Customer Booked flat no A 1002		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
IT	MNC	Cognizent	Software Engineer	

Communication Details

Address		Code			Primary Mobile Number			Email	
Work Phone Number		Home Phone Number			Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Work	D 101 Gulmohar Gardens, Mallapur			Hyderabad	TG	ind	500076	Yes
SNo		Phone Type	Code	Phone Number			Primary		
1		Mobile		9985001942			Yes		
SNo		Email Type	Email Address					Primary	
1		Personal	tagorekanna@yahoo.com					Yes	

Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details											
Purpose			Investment Dtls		Site Visited With			Customer Requirement			
Self Use					Family			3 BHK - Flat			
Projects Visited			Projects Liked		Projects Interested			Discount Expected			
Discount Offered			Queries		Special Requirements			Home Town			
Other Information			Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
No Entries											

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		28 Feb 2021	Other	01 Mar 2021	09:30:00	Other	Yes
Anand Kumar Netha	Phone	07 Mar 2021	Met Customer at site	31 Mar 2021	09:30:00	To fix an appointment with manager.	Yes
Anand Kumar Netha	Phone	31 Mar 2021	Met Customer at site	30 Apr 2021	09:30:00	To fix an appointment with manager.	Yes
Anand Kumar Netha	Phone	01 May 2021	Met Customer at site	15 May 2021	09:30:00	Site visit with his family members.	Yes
Anand Kumar Netha	Phone	15 May 2021	Met Customer at site	30 May 2021	09:30:00	Site visit with his family members.	Yes
Anand Kumar Netha	Phone	31 May 2021	Met Customer at site	12 Jun 2021	09:30:00	Send additional details to customers	Yes
Anand Kumar Netha	Phone	13 Jun 2021	Met Customer at site	19 Jun 2021	09:30:00	Site visit with his family members.	Yes
Anand Kumar Netha	Phone	22 Jun 2021	Met Customer at site	22 Jun 2021	09:30:00	Site visit with his family members.	Yes

*** The End ***