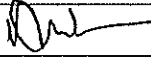
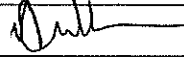
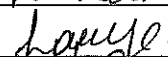


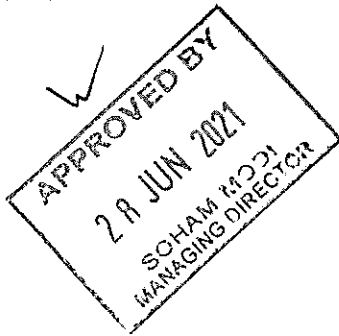
Project	NGH	Constructed area in sft	1380
Flat/Villa No.	A 202	Total land area in Sq. yds.	NA
Name of customer	DURGA BHAVANI	PPT No.	107
Date of Birth	13/09/1990	PPT base price (Rs. Per sft)	3799
Spouse Name	SRI HARSHA	List price (without extra land) – A	57,53,000/-
Spouse's date of Birth	17/08/1984	Rate for extra land – B	NA
Spouse Company	HUSBAND	Additional land area – C	NA
Spouse designation	SOFTWARE	Additional land charges -D = B x C	NA
Wedding anniversary	08/11/2012	Total list price	57,53,000/-
Date of completion	24 MONTHS	Discount on land in Rs. - F	NA
Booking taken by	KISHORE	Discount in Rs. per sft	200
Booking Amount	25,000/-	Discount in Rs. - G	2,76,000/-
Booking amount received on	21/06/2021	Net sale consideration (after discount – before on time payment discount) – H = E-F-G	54,77,000/-
Cheque No. / Reference no.	039418	On time payment discount in Rs. per sft	NIL
Booking form no.	102007	On time payment discount in Rs.	NA
Booking form date	21/06/2021	Type	Deluxe / Luxury
HL required	Yes	CIS No	9884
Preferred bank	Hdfc Bank	Source of Enquiry	REFERENCE
Country of residence	India	First Contact type	PHONE CALL
Pan card no.	BLSP0827L	Pan card scan ID	78010
Aadhar card no	3926 9607 6362	Aadhar scan ID	78011
Co-applicant Pan no.	AETPV1175Q	Co-applicant Pan scan ID.	Not Applicable
Co-applicant Aadhar no.	6700 0988 7183	Co-applicant Aadhar scan ID.	NA
From customer referral - gold coin offer	Yes / No	Booking through agent	Yes / No
Referred by	GURU PRASAD	Agent name	NA
Corporate discount	Yes / No	Corporate discount form signed	Yes / No
Special offer	NIL		
Details of special offer, if any: Special Prelaunch Offer			
Remarks			
Gst, Registration, Stamp Duty Extra,			

Check list – attached documents::

Booking form -	Yes / No ✓	Booking amt cheque	Yes / No ✓
Special offer letter	Yes / No ✓	Corporate discount letter	Yes / No ✓
Estate agent email	Yes / No ✓	Customer reference email	Yes / No ✓
CIS sheet	Yes / No ✓	Pan/Aadhar copy	Yes / No ✓

Sales Executive	Sales Manager	Project Accountant	M.D.
Name: Kishore	Name: Anand Netha	Name: D. Lavange	Name:
Sign: 	Sign: 	Sign: 	Sign:
Date: 21/06/2021	Date: 21/06/2021	Date: 28/6/21	Date:

Notes: 1. This form to be filled by sales executive/manager for every booking taken. 2. Accountants shall block flats/villa only on receipt of this form. 3. In case booking form is being signed on later date, this form must be sent to respective accountant at the time of booking or blocking a flat/villa. 4. Relaxation in payment, providing modular kitchen, free registration//GST offers are conditional and subject to approval/ review. 5. All offers must be by way of letter of confirmation. Attach to this form.



Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Sri	Harsha	Sri Harsha
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
17 Aug 1984	Married	9884	29 May 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Vemavarapu	Durga Bhavani	Vemavarapu Durga Bhavani
DOB Spouse	Anniversary Date		
13 Sep 1990	08 Nov 2012		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer interested East face A202 flat	Anand Kishore	Anand Kishore
Re Assigned To	Remarks		
Anand Kishore	Visited site with father		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
IT	MNC	Infosys	Software	Pocharam

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Malkajgiri			Hyderabad	TG	ind	500015	No
SNo	Phone Type		Code		Phone Number			Primary	
1	Mobile				8374738888			Yes	
1	Mobile				8374323453			Yes	

SNo	Email Type	Email Address	Primary
1	Personal	sriharsha545@gmail.com	Yes

Project Investment & Interest & Visit Details

Investment Interest & Visit Details											
Purpose			Investment Dtls		Site Visited With			Customer Requirement			
Self Use					Family			3 BHK - Flat			
Projects Visited			Projects Liked		Projects Interested			Discount Expected			
Discount Offered			Queries		Special Requirements			Home Town			
Other Information			Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
No Entries											

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kishore		29 May 2021	Other	30 May 2021	09:30:00	Other	Yes
Anand Kishore	Phone	30 May 2021	Not yet decided want sometime.	01 Jun 2021	07:30:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	01 Jun 2021	Other	02 Jun 2021	08:00:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	02 Jun 2021	Other	02 Jun 2021	09:30:00		No
Anand Kishore	Phone	02 Jun 2021	Other	02 Jun 2021	09:30:00	Other	No
Anand Kishore	Phone	03 Jun 2021	Other	02 Jul 2021	09:30:00		No

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Nilgiri Heights	A	202	21 Jun 2021	Booking a Flat No A 202

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Nilgiri Heights	A - 202	1380	41.50	Sri Harsha
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
0	0	0	0	0

1st Villa Info

Unit Type	Sold	Mortgaged	Booked By

Printed By : Anand Kishore

Printed On : 22/06/21 03:59:56 PM