

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Sri	Harsha	Sri Harsha
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
17 Aug 1984	Married	9884	29 May 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Vemavarapu	Durga Bhavani	Vemavarapu Durga Bhavani
DOB Spouse	Anniversary Date		
13 Sep 1990	08 Nov 2012		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer interested East face A202 flat	Anand Kishore	Anand Kishore
Re Assigned To	Remarks		
Anand Kishore	Visited site with father		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
IT	MNC	Infosys	Software	Pocharam

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Malkajgiri			Hyderabad	TG	ind	500015	No
SNo	Phone Type		Code		Phone Number			Primary	
1	Mobile				8374738888			Yes	
1	Mobile				8374323453			Yes	

SNo	Email Type	Email Address	Primary
1	Personal	sriharsha545@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
Other Information	Decision Makers		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kishore		29 May 2021	Other	30 May 2021	09:30:00	Other	Yes
Anand Kishore	Phone	30 May 2021	Not yet decided want sometime.	01 Jun 2021	07:30:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	01 Jun 2021	Other	02 Jun 2021	08:00:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	02 Jun 2021	Other	02 Jun 2021	09:30:00		No
Anand Kishore	Phone	02 Jun 2021	Other	02 Jun 2021	09:30:00	Other	No
Anand Kishore	Phone	03 Jun 2021	Other	02 Jul 2021	09:30:00		No

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Nilgiri Heights	A	202	21 Jun 2021	Booking a Flat No A 202

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Nilgiri Heights	A - 202	1380	41.50	Sri Harsha
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
0	0	0	0	0

lat Villa Info

Unit Type	Sold	Mortgaged	Booked By
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