

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	J M Sharada	Rathna	J M Sharada Rathna
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
07 Aug 1984	Married	10011	04 Jun 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MR	J N	Chandramouly	J N Chandramouly
DOB Spouse	Anniversary Date		
12 Nov 1980	05 May 2010		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Email
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Modi Properties Website	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in Flat No 518	Suresh M	Suresh M
Re Assigned To	Remarks		
Vijay	West Facing		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Software	MNC	Deloitte Support Services India Pvt Ltd	Sr.Analyst	Gachibowli Village

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Flat No 104, Sundar Enclave	Road No 5K, Muppas Panchavathi Colony	Manikonda, Near Ratnadeep Super Market	Hyderabad	TG	ind	500089	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			8008882867			Yes	
SNo		Email Type		Email Address				Primary	

1	Personal	sharada.07@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use					Family			2 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	518			20 Aug 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		04 Jun 2021	Other	05 Jun 2021	09:30:00	Other	Yes
Vijay	Phone	05 Jun 2021	Customer interested in bungalow/villa no.	07 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	07 Jun 2021	Customer interested in bungalow/villa no.	14 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	14 Jun 2021	Customer is busy, if interested get back to us.	22 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	22 Jun 2021	Busy in meeting	28 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	28 Jun 2021	Customer is busy, if interested get back to us.	10 Jul 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	10 Jul 2021	Customer did not pick up the phone	20 Jul 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	20 Jul 2021	Customer interested in flat/vill no. and asking for discount for	24 Jul 2021	09:30:00	Call back customer for arranging site visits	Yes
Vijay	Phone	24 Jul 2021	Customer interested in flat/vill no. and asking for discount for	27 Jul 2021	09:30:00	Call back customer for arranging site visits	Yes
Vijay	Phone	12 Aug 2021	Customer interested in flat/vill no. and asking for discount for	14 Aug 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	17 Aug 2021	Customer interested in flat/vill no. and asking for discount for	21 Aug 2021	09:30:00	Site visit with his family members.	Yes