

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Anusha	Keshavabhatla	Anusha Keshavabhatla
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
24 Dec 1986	Married	15467	25 Aug 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MR	G	Narsimha	G Narsimha
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in BRGV	Vijay	Vijay
Re Assigned To	Remarks		
	2 bhk		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Software	MNC	Tata Consultancy Services	Asst Manager	Synergy Park - SEZ - U2, Hyderabad.

Communication Details

Address		Code			Primary Mobile Number			Email		
Work Phone Number		Home Phone Number			Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	Flat No B505 Concrete Sangeet	Panchavati Colony,	Manikonda	Hyderabad	TG	ind		Yes	
SNo		Phone Type		Code	Phone Number			Primary		
1		Mobile			8125262931			Yes		
SNo		Email Type		Email Address					Primary	
1		Personal		anusha.keshavabhatla@gmail.com					Yes	

Printed By : Vijay

Printed On : 02/09/21 01:22:50 PM

Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details											
Purpose		Investment Dtls			Site Visited With			Customer Requirement			
Investment					Family			2 BHK - Flat			
Projects Visited		Projects Liked			Projects Interested			Discount Expected			
Discount Offered		Queries			Special Requirements			Home Town			
Other Information		Decision Makers									
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
Bloomdale Residency at Genome Valley	A				31 Aug 2021		Yes	Yes	Yes	Yes	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Vijay		25 Aug 2021	Other	26 Aug 2021	09:30:00	Other	Yes
Vijay	Phone	25 Aug 2021	Customer interested in flat/vill no. and asking for discount for	28 Aug 2021	09:30:00	Waiting for customer final decision.	Yes

*** The End ***

Printed On : 02/09/21 01:22:50 PM

Printed By : Vijay