

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Naga Brunda	Chiruvolu	Naga Brunda Chiruvolu
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
09 Nov 1981	Married	12930	11 Jul 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MR	CH	Ravi Shankar	CH Ravi Shankar
DOB Spouse	Anniversary Date		
20 Nov 1977	08 Jun 2006		

Lead Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Display Ad	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Looking for personal use	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Interested in 2 bhk		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Analysit	Other	IVY	Manager	Shamirpet

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email	
Work Phone Number		Home Phone Number		Alt mobile Number			Other	

SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	1-8-22/71/202 S V Nivas	Shashi Kanth Nagar, North Kamala Nagar	Near ETDC Road, ECIL	Hyderabad	TG	ind		Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9000262603	Yes

SNo	Email Type	Email Address	Primary
1	Personal	nchiruvolu@ivycompech.com	Yes

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use					Family			2 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley					11 Jul 2021	05:30	NO	NO	Yes	NO

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		11 Jul 2021	Other	12 Jul 2021	09:30:00	Other	Yes
Suresh M	Phone	12 Jul 2021	Customer interested in flat/vill no. and asking for discount for	17 Jul 2021	09:30:00	Site visit with his family members.	Yes
Suresh M	Phone	18 Jul 2021	Customer interested in flat/vill no. and asking for discount for	24 Jul 2021	09:30:00	Call back customer to provide further details	Yes
Suresh M	Phone	24 Jul 2021	Expecting huge discount	27 Jul 2021	09:30:00	Call back customer for arranging site visits	Yes
Suresh M	Phone	28 Jul 2021	Customer interested in flat/vill no. and asking for discount for	03 Aug 2021	09:30:00	Waiting for customer final decision.	Yes

*** The End ***