

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	J	Nishanth	J Nishanth
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	15468	25 Aug 2021
Spouse Title	First Name	Last Name	Spouse Full Name
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in brgv Flat No 506	Vijay	Vijay
Re Assigned To	Remarks		
	2 Bhk		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address

Communication Details

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Flat No 104	Sundar Enclave	Panchavati Colony, Manikonda	Hyderabad	TG	ind		Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9966669690	Yes

SNo	Email Type	Email Address	Primary
1	Personal	unishu@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use					Family			2 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	506			31 Aug 2021		Yes	Yes	No	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Vijay		25 Aug 2021	Other	26 Aug 2021	09:30:00	Other	Yes
Vijay	Phone	25 Aug 2021	Customer interested in flat/vill no. and asking for discount for	26 Aug 2021	09:30:00	Waiting for customer final decision.	Yes
Vijay	Phone	27 Aug 2021	Customer interested in flat/vill no. and asking for discount for	30 Aug 2021	09:30:00	Waiting for bank's approval	Yes

*** The End ***