

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Naraparaju	Rasagna	Naraparaju Rasagna
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
28 Jul 1995	Single	15466	25 Aug 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in BRGV Flat No 502	Vijay	Vijay
Re Assigned To	Remarks		
	2 Bhk		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Software	MNC	Deloitte Support Services India Pvt Ltd	Analyst	Gachibowli

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email			
Work Phone Number		Home Phone Number		Alt mobile Number			Other			
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	8-2-310/5D	Nandinagar, Banjara Hills Road No 14	Hyderabad	Hyderabad	TG		500034	Yes	
SNo		Phone Type		Code		Phone Number			Primary	
1		Mobile				9030043164			Yes	
SNo		Email Type		Email Address					Primary	
1		Personal		rasagna.naraparaju28@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use					Family			2 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	502			28 Aug 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Vijay		25 Aug 2021	Other	26 Aug 2021	09:30:00	Other	Yes
Vijay	Phone	25 Aug 2021	Customer interested in flat/vill no. and asking for discount for	26 Aug 2021	09:30:00	Waiting for customer final decision.	Yes
Vijay	Phone	27 Aug 2021	Customer interested in flat/vill no. and asking for discount for	29 Aug 2021	09:30:00	Waiting for bank's approval	Yes

*** The End ***