

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
Ms	kavala soma	Nishitha	kavala soma Nishitha
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
07 Nov 1983	Single	11139	15 Jun 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Good	Off site meeting
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	interested in 520 flat	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	west facing , investment		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	PSU	software	manager	punc

Communication Details

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	plotno- 128-129	hill veiw , mahindra hills	east maredpally	sec-bad	TG	ind	500036	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			0838006645			Yes	
SNo		Email Type		Email Address				Primary	
1		Work		nishitha.kavala@yahoo.com				Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Investment		Family	2 BHK - Flat

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								
		self								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley					17 Jun 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		15 Jun 2021	Other	16 Jun 2021	09:30:00	Other	Yes
Suresh M	Phone	17 Jun 2021	Other	22 Jun 2021	09:30:00	Other	Yes

*** The End ***