

**Customer Profile Info**
**Personal Details**

| Title               | First Name       | Last Name           | Customer Full Name          |
|---------------------|------------------|---------------------|-----------------------------|
| MRS                 | Peddiraju        | Lakshmi Rajyam      | Peddiraju Lakshmi Rajyam    |
| Date of Birth (DOB) | Marital Status   | Customer ID         | Created Date                |
| 09 Jul 1963         | Married          | 15375               | 20 Aug 2021                 |
| Spouse Title        | First Name       | Last Name           | Spouse Full Name            |
| MR                  | Surabhi          | Venkata Subramanyam | Surabhi Venkata Subramanyam |
| DOB Spouse          | Anniversary Date |                     |                             |
| 06 Jun 1957         | 17 Feb 1991      |                     |                             |

**Status And Assignment Details**

| Customer Status       | Lead Status                                 | Prospect Status     | Contact Type            |
|-----------------------|---------------------------------------------|---------------------|-------------------------|
| Lead                  | Active                                      | Average             | Site Visit              |
| Source of Enquiry     | Broucher Sent/Given                         | Visit Card Obtained | Executive Meet Customer |
| Reference             | Yes                                         | No                  | yes                     |
| Customer Visited Site | Smart Summary                               | Prepared By         | Assigned To             |
| yes                   | Interested in Flat No 418                   | Vijay               | Vijay                   |
| Re Assigned To        | Remarks                                     |                     |                         |
|                       | Referred By Sharada Rathna BRGV Flat No 518 |                     |                         |

**Occupation Details**

| Bussiness/Occupation Profession | Company Type | Company Name                          | Designation        | Company Address |
|---------------------------------|--------------|---------------------------------------|--------------------|-----------------|
| State Govt                      | Govt         | Govt Regional Library                 | Gazetted Libraiian | Nizamabad       |
| Is Spouse Working               | Company Type | Company Name                          | Designation        |                 |
| Yes                             | Other        | Hemadri Ayurveda Pharmacy, Malkajgiri | Manager            |                 |

**Communication Details**

| Address           |              | Code               |                | Primary Mobile Number |              |       | Email   |         |         |
|-------------------|--------------|--------------------|----------------|-----------------------|--------------|-------|---------|---------|---------|
| Work Phone Number |              | Home Phone Number  |                | Alt mobile Number     |              |       | Other   |         |         |
| SNo               | Address Type | Address Line 1     | Address Line 2 | Address Line 3        | City         | State | Country | Pincode | Primary |
| 1                 | Work         | 6-2-16, Kanteshwar | Subash Nagar   | Nizamabad             | Nizamabad    | TG    | ind     | 503002  | Yes     |
| SNo               | Phone Type   |                    | Code           |                       | Phone Number |       |         | Primary |         |
| 1                 | Mobile       |                    |                |                       | 9298153564   |       |         | Yes     |         |

| SNo | Email Type | Email Address             | Primary |
|-----|------------|---------------------------|---------|
| 1   | Personal   | lakshmirajyam07@gmail.com | Yes     |

**Project Investment & Interest & Visit Details**

| Purpose                              |            | Investment Dtls |              |                | Site Visited With    |              | Customer Requirement |         |            |           |
|--------------------------------------|------------|-----------------|--------------|----------------|----------------------|--------------|----------------------|---------|------------|-----------|
| Self Use                             |            |                 |              |                | Family               |              | 2 BHK - Flat         |         |            |           |
| Projects Visited                     |            | Projects Liked  |              |                | Projects Interested  |              | Discount Expected    |         |            |           |
|                                      |            |                 |              |                |                      |              |                      |         |            |           |
| Discount Offered                     |            | Queries         |              |                | Special Requirements |              | Home Town            |         |            |           |
|                                      |            |                 |              |                |                      |              |                      |         |            |           |
| Other Information                    |            | Decision Makers |              |                |                      |              |                      |         |            |           |
|                                      |            |                 |              |                |                      |              |                      |         |            |           |
| Project Name                         | Block Name | Unit No         | Quoted Price | Expected Price | Visited Date         | Visited Time | Liked                | Visited | Interested | Is Active |
| Bloomdale Residency at Genome Valley | A          | 418             |              |                | 20 Aug 2021          |              | Yes                  | Yes     | Yes        | Yes       |

**Customer Calls**

| Made By | Type Of Call | Call Date   | Outcome Of Call | Next Call Date | Next Call Time | Target | Shall Remind |
|---------|--------------|-------------|-----------------|----------------|----------------|--------|--------------|
| Vijay   |              | 20 Aug 2021 | Other           | 21 Aug 2021    | 09:30:00       | Other  | Yes          |

\*\*\* The End \*\*\*