

SNo	Email Type	Email Address	Primary
1	Personal	nagesh.pharma12@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Investment		Family	2 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
Other Information	Decision Makers		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley					25 Sep 2021	11:30	No	No	Yes	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Megamala		25 Sep 2021	Other	26 Sep 2021	09:30:00	Other	Yes

*** The End ***

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Nagesh	Kotagiri	Nagesh Kotagiri
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
30 Nov 1989	Married	16427	25 Sep 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Nishitha	Kotagiri	Nishitha Kotagiri
DOB Spouse	Anniversary Date		
28 Jun 1991	31 May 2015		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booking Done Flat No 203	Megamala	Megamala
Re Assigned To	Remarks		
Megamala	Booking Done Flat No 203		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Business (Kirana & General Stores)	Other			

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	6-44, Medipalli, Mandal Medipalli, Karimnagar			Karimnagar	TG	ind	505453	Yes
SNo	Phone Type		Code	Phone Number				Primary	
1	Mobile			8142032226				Yes	