

Customer Profile Info

| Title | First Name | Last Name | Customer Full Name |
|---------------------|------------------|--------------|-------------------------|
| MR | Vadlakonda | Tharun kumar | Vadlakonda Tharun kumar |
| Date of Birth (DOB) | Marital Status | Customer ID | Created Date |
| | Married | 16400 | 20 Sep 2021 |
| Spouse Title | First Name | Last Name | Spouse Full Name |
| MRS | Priyanka | Vadlakonda | Priyanka Vadlakonda |
| DOB Spouse | Anniversary Date | | |
| 12 Jan 1995 | 18 Dec 2020 | | |

Status And Assigment Details

| Customer Status | Lead Status | Prospect Status | Contact Type | | |
|-----------------------|-------------------------------|---------------------------------|-------------------|--|--|
| Lead | Sale Closed | Good | Phone Call | | |
| Source of Enquiry | Broucher Sent/Given | Visit Card Obtained Executive M | | | |
| Reference | | No | yes | | |
| Customer Visited Site | Smart Summary | Prepared By | Assigned To | | |
| No | Sale closed for flat no A 201 | Anand Kumar Netha | Anand Kumar Netha | | |
| Re Assigned To | | Remarks | | | |
| Anand Kumar Netha | Sale closed for flat no A 201 | | | | |

Occupation Details

| Bussiness/Occupation Profession | Company Type | Company Name | Designation | Company Address |
|---------------------------------|--------------|--------------|-------------------|--|
| Occupation | MNC | Cyient | Software Engineer | 8367, stonybridge Cir, Highlands Ranch, Colorado, USA - 80126 |

Communication Details

| Address | | | | Code | | | Primary Mobile Number | | | | | Email | | | |
|----------------|--------------------------------|------|----------------------------------|------|-------------------------|------------|-----------------------|-------------------|---------|----------------|-------|---------|-------|--------|--|
| | Work P | hone | Number | | Home Phone N | lumber | | Alt mobile Number | | | Other | | Other | | |
| SNo | No Address Type Address Line 1 | | Address Line 2 | | Addr | ess Line 3 | City | State | Country | Pinc | ode | Primary | | | |
| 1 | Home - Na | tive | Hno :- 8-2-132/1, Gandhinagar | 11 | Sircilla, Karimnagar | | l lelengana | | gana, | na, Karimnagar | | ind | 50530 | 505301 | |
| SNo Phone Type | | | Code | | Phone Number | | | Primary | | ary | | | | | |
| 1 Mobile | | | | | 809999216 | 6 | | | Yes | | | | | | |

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| SNo | Email Type | Email Address | Primary |
|-----|------------|---------------------|---------|
| | Work | tarunk816@gmail.com | Yes |

roject Investment & Interest & Visit Details

| Purpose | Investment Dtls | Site Visited With | Customer Requirement | | | | |
|-------------------|-----------------------|----------------------|----------------------|--|--------------|--|--|
| Self Use | Own house at Sircilla | Not Visited | 3 BHK - Flat | | 3 BHK - Flat | | |
| Projects Visited | Projects Liked | Projects Interested | Discount Expected | | | | |
| | | | 250 | | | | |
| Discount Offered | Queries | Special Requirements | Home Town | | | | |
| 000 | housing loans | | Sircilla | | | | |
| Other Information | Decision Makers | | | | | | |
| | Self | | | | | | |

| Project Name | Block Name | Unit No | Quoted Price | Expected Price | Visited Date | Visited Time | Liked | Visited | Interested | Is Active | l |
|--------------|---------------|---------|--------------|----------------|--------------|--------------|-------|---------|------------|-----------|---|
| No Entries | | | | | | | | | | | 1 |

Customer Calls

| Made By | Type Of Call | Call Date | Outcome Of Call | Next Call Date | Next Call Time | Target | Shall Remind |
|-------------------|--------------|-------------|-----------------|----------------|----------------|--------|--------------|
| Anand Kumar Netha | | 20 Sep 2021 | Other | 21 Sep 2021 | 09:30:00 | Other | Yes |

*** The End ***

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