

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Chokkapu	Krishna Murthy naidu	Chokkapu Krishna Murthy naidu
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
23 Jun 1969	Married	16388	19 Sep 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Bhagya	Lakshmi	Bhagya Lakshmi
DOB Spouse	Anniversary Date		
12 Aug 1990	12 Apr 2006		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Average	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer visited site	Anand Kishore	Anand Kishore
Re Assigned To	Remarks		
Anand Kishore	Customer booking a flat no A 205		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Construction	Other	Maheshwari Megaventures	Manager- Technical	

Communication Details

Address		Code		Primary Mobile Number			Email	
Work Phone Number		Home Phone Number		Alt mobile Number			Other	

SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	H no - 11-13-1009, Plot no -37/9, Road no -2	Green hills colony	Kothapet, Saroornagar	Hyderabad	TG	ind	500035	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9959912235	Yes
1	Home		8919337131	Yes

SNo	Email Type	Email Address	Primary
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1	Personal	kmnaidu192@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Investment				Family		3 BHK - Flat				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
						300				
Discount Offered		Queries		Special Requirements		Home Town				
150+50										
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	205			17 Sep 2021	16:40	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kishore		19 Sep 2021	Other	20 Sep 2021	09:30:00	Other	Yes
Anand Kishore	Phone	20 Sep 2021	Not yet decided want sometime.	29 Sep 2021	10:30:00	Call back customer to provide further details	Yes
Anand Kishore	Phone	29 Sep 2021	Not yet decided want sometime.	08 Oct 2021	10:30:00	To fix an appointment with manager.	Yes
Anand Kishore	Phone	08 Oct 2021	Not yet decided want sometime.	11 Oct 2021	10:30:00	Send additional details to customers	Yes
Anand Kishore	Phone	11 Oct 2021	Call me after one week	16 Oct 2021	11:00:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	16 Oct 2021	Not yet decided want sometime.	26 Oct 2021	10:30:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	27 Oct 2021	Customer did not picked up the phone	30 Oct 2021	11:00:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	31 Oct 2021	Other	01 Dec 2021	10:30:00	Other	Yes

*** The End ***