

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Aravind	SB	Aravind SB
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
22 Sep 1973	Married	16439	26 Sep 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Vani	S	Vani S
DOB Spouse	Anniversary Date		
11 May 1977	01 Jan 1970		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Channel Partner
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Agent	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
No	Sale closed A 208	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale closed flat No A 208		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Business	Other			

Communication Details

Address			Code		Primary Mobile Number			Email		
Work Phone Number			Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	H.No : 1-7-130	Flat No : 101	Kamala Nagar, Ecil	Hyderabad	TG	ind	500062	No	
SNo		Phone Type		Code	Phone Number			Primary		
1		Mobile			9246280770			Yes		
SNo		Email Type		Email Address					Primary	
1		Personal		aravindsanavaram73@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement			
Investment					Family			3 BHK - Flat			
Projects Visited			Projects Liked		Projects Interested			Discount Expected			
								250			
Discount Offered			Queries		Special Requirements			Home Town			
200								Tirupathi			
Other Information			Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
No Entries											

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		26 Sep 2021	Other	27 Sep 2021	09:30:00	Other	Yes

*** The End ***