

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Sita	Janaki. P	Sita Janaki. P
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
05 Jul 1960	Married	15261	14 Aug 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Radha	Krishna	Radha Krishna
DOB Spouse	Anniversary Date		
19 Jun 1959			

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Average	Telecall
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Modi Properties Website	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Website lead , Customer visited site	Anand Kishore	Anand Kishore
Re Assigned To	Remarks		
	Customer booking a flat No A - 209		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Education	Govt	Osmania University		Amberpet

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	3-15-219 bahar 9/40	Sahara states ,Mansoorabad	LB Nagar	Hyderabad	TG	ind	500068	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9989297305	Yes
1	Mobile		9848555242	No

SNo	Email Type	Email Address	Primary
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1	Personal	radhakrispal@gmail.com	Yes
1	Personal	jankrisp@gmail.com	No

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Investment					Wife			3 BHK - Flat		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
Other Information			Decision Makers							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	209			08 Aug 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kishore		14 Aug 2021	Other	15 Aug 2021	09:30:00	Other	Yes

*** The End ***